

CHART K
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
September 30, 2023
Businesses Issued Credits -- Tax Year 2021

				COMMITMENTS						
				Tax Year 2021		PERFORMANCE - Tax Year 2021				
Applicant Name	Region	Type of Business	Employment Base	Net New Jobs	Capital Investments	Max Tax Credits	Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
JOB GROWTH TRACK										
Adirondack Beverages Corp.	CD	Manufacturing	268	24	\$0	\$48,485	40	\$0	\$48,485	\$55
Klocke Estate Holdings, LLC	CD	Manufacturing	0	5	0	\$9,174	5	\$1,664,116	\$9,174	\$220
Regeneron Pharmaceuticals, Inc. (CD#1)	CD	Manufacturing	1,823	300	\$0	\$282,500	536	\$0	\$282,500	\$309
Regeneron Pharmaceuticals, Inc. (CD#2)	CD	Manufacturing	3,032	575	\$0	\$967,053	761	\$0	\$967,053	\$83
Regeneron Pharmaceuticals, Inc. (CD#3)	CD	Manufacturing	4,269	1,020	\$135,000,000	\$7,883,374	1,725	\$141,923,108	\$7,883,373	\$39
Ross Precision Manufacturing, Inc.	CD	Manufacturing	25	20	\$0	\$64,000	16	\$0	\$51,200	\$20
Stone Bridge Iron & Steel, Inc.	CD	Manufacturing	71	10	\$0	\$25,000	9	\$0	\$22,500	\$19
Wolfjaw, Inc.	CD	Software Dev	10	13	\$0	\$22,766	14	\$10,727	\$22,766	\$45
Agrana Fruit US, Inc.	CNY	Manufacturing	0	120	\$0	\$228,571	105	\$2,659,624	\$200,000	\$37
Blading Services Unlimited, LLC	CNY	Manufacturing	10	5	\$0	\$8,500	7	\$1,002,360	\$8,500	\$162
Cayuga Milk Ingredients LLC (1)	CNY	Manufacturing	1	52	\$0	\$150,000	64	\$0	\$150,000	\$37
Currier Plastics, Inc. (1)	CNY	Manufacturing	98	50	\$0	\$106,383	50	\$0	\$106,383	\$27
Currier Plastics, Inc. (2)	CNY	Manufacturing	150	20	\$0	\$42,655	31	\$0	\$42,655	\$21
Denkavit Holding USA Corporation	CNY	Manufacturing	0	46	\$0	\$124,324	54	\$0	\$124,324	\$25
Dutchland Plastics LLC	CNY	Manufacturing	18	42	\$0	\$46,824	32	\$0	\$35,675	\$27
Earned Visibility, Inc.	CNY	Software Dev	145	46	\$0	\$134,660	48	\$0	\$134,660	\$25
Felix Schoeller North America Inc. (1)	CNY	Manufacturing	67	25	\$0	\$65,742	26	\$149,118	\$62,742	\$23
G&C Food Distributors and Brokers, Inc.	CNY	Manufacturing	219	85	\$0	\$143,339	86	\$0	\$143,339	\$33
John Mezzalingua Associates, LLC (1)	CNY	Manufacturing	112	30	\$0	\$100,000	64	\$0	\$100,000	\$54
Tessy Plastics Corp. (1)	CNY	Manufacturing	809	50	\$0	\$506,474	180	\$0	\$506,474	\$21
Tessy Plastics Corp. (2)	CNY	Manufacturing	983	50	\$0	\$136,364	200	\$0	\$136,364	\$76
The Specialized Packaging Group, Inc. (1)	CNY	Manufacturing	217	26	\$0	\$61,486	29	\$0	\$61,486	\$18
TTM Technologies, Inc.	CNY	Manufacturing	594	50	\$0	\$119,048	42	\$0	\$100,000	\$21
Alkemy Machine LLC (1)	FL	Manufacturing	12	34	\$0	\$35,644	29	\$0	\$30,402	\$36
Baldwin Richardson Foods Co. (1)	FL	Manufacturing	281	30	\$0	\$76,923	60	\$0	\$76,923	\$56
Bausch & Lomb Incorporated (1)	FL	Manufacturing	988	76	\$0	\$342,130	146	\$0	\$342,130	\$61
Bausch & Lomb Incorporated (2)	FL	Manufacturing	1,129	100	\$0	\$208,333	176	\$0	\$208,333	\$43
CFI Holdings Inc.	FL	Manufacturing	121	56	\$0	\$62,222	81	\$0	\$62,222	\$60
Danaren LLC	FL	Manufacturing	26	7	\$3,700,000	\$90,900	7	\$3,712,186	\$86,073	\$45
DeMarte Companies, Inc.	FL	Manufacturing	44	17	\$0	\$46,290	18	\$0	\$46,290	\$25
Dynalec Corporation, Inc.	FL	Manufacturing	112	5	\$0	\$16,447	11	\$1,110,355	\$16,447	\$100
EPP Team, Inc.	FL	Manufacturing	69	26	\$0	\$55,094	24	\$308,028	\$50,856	\$28
GreenLight Biosciences, Inc.	FL	Life Sciences	1	8	\$0	\$20,339	9	\$0	\$20,339	\$33
HP Hood LLC	FL	Manufacturing	727	200	\$0	\$195,530	373	\$0	\$195,530	\$133
IDEX Health & Science LLC (1)	FL	Manufacturing	176	34	\$0	\$244,740	86	\$0	\$244,740	\$26
Logical Images, Inc.	FL	Software Dev	34	21	\$0	\$65,625	22	\$0	\$65,625	\$27
Mindex Technologies, Inc.	FL	Software Dev	191	10	\$0	\$34,059	72	\$0	\$34,059	\$170
MiniTec Framing Systems, LLC	FL	Manufacturing	20	13	\$0	\$21,667	16	\$0	\$21,667	\$44

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.

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Newstead Ranch, Inc. (1)	FL	Agriculture	168
North American Breweries, Inc.	FL	Manufacturing	589
Optimax Systems, Inc. (1)	FL	Manufacturing	275
Other Half Brewing, Inc.	FL	Manufacturing	39
Paychex, Inc.	FL	Back Office	4,934
ProAmpac Holdings, Inc.	FL	Manufacturing	357
Pure Functional Foods, Inc.	FL	Manufacturing	2
Qualitrol Corp.	FL	Manufacturing	178
Rochester Industrial Control, Inc.	FL	Manufacturing	26
Rolen-Jinxin North America LLC	FL	Manufacturing	0
Security Risk Advisors Intl, LLC	FL	Software Dev	4
Seneca Dairy Systems, LLC	FL	Manufacturing	40
Surmotech, LLC (1)	FL	Manufacturing	42
V Technical Textiles, Inc.	FL	Manufacturing	13
Western New York Energy LLC	FL	Manufacturing	46
Z-Axis, Inc. (1)	FL	Manufacturing	67
A&Z Pharmaceutical Inc.	LI	Manufacturing	78
Acutis Diagnostics, Inc.	LI	Life Sciences	56
Autronic Plastics, Inc.	LI	Manufacturing	74
Carson Optical, Inc.	LI	Scientific R & D	24
Clever Devices Ltd	LI	Manufacturing	163
D'Addario & Company, Inc. (1)	LI	Manufacturing	761
Eastern Wholesale Fence, LLC	LI	Manufacturing	336
EB Industries, LLC	LI	Manufacturing	21
L and S Packing Co., Inc.	LI	Manufacturing	71
LS Promotions, Inc.	LI	Manufacturing	137
Nassau Candy Distributors, Inc. (1)	LI	Manufacturing	467
Plastirun Corporation	LI	Manufacturing	62
Precare Corporation	LI	Manufacturing	37
Water Lilies Food, Inc.	LI	Manufacturing	102
Brooklyn Bottling Group of Milton NY, Inc.	MH	Manufacturing	108
Caribbean Food Delights, Inc. (1)	MH	Manufacturing	91
Community Manufacturing Solutions	MH	Manufacturing	0
Crepini LLC	MH	Manufacturing	20
OMC2, LLC dba Bantam Tools	MH	Manufacturing	0
Packaging Technologies & Inspection, LLC	MH	Manufacturing	24
Raymours Furniture Co., Inc.	MH	Distribution	1,909
Regeneron Pharmaceuticals, Inc. (MH#1)	MH	Back Office	1,785
Regeneron Pharmaceuticals, Inc. (MH#2)	MH	Back Office	2,827

Net New Jobs	Capital Investments
25	\$0
13	\$10,637,504
25	\$0
20	\$0
375	\$0
15	\$6,261,306
31	\$0
28	\$0
32	\$0
24	\$0
18	\$0
41	\$0
10	\$0
6	\$390,885
5	\$0
15	\$0
71	\$0
27	\$0
30	\$0
9	\$0
42	\$0
50	\$0
30	\$0
19	\$0
15	\$0
10	\$0
60	\$0
9	\$0
23	\$0
73	\$0
18	\$0
25	\$0
21	\$0
55	\$3,233,888
14	\$0
10	\$0
300	\$0
500	\$0
265	\$0

Max Tax Credits
\$39,773
\$463,482
\$78,452
\$36,697
\$827,850
\$164,316
\$38,945
\$61,681
\$26,667
\$47,682
\$29,945
\$97,361
\$11,125
\$14,288
\$13,158
\$29,528
\$116,140
\$49,203
\$58,209
\$9,320
\$106,061
\$159,178
\$69,245
\$16,015
\$23,077
\$13,043
\$107,527
\$16,932
\$30,942
\$109,544
\$43,052
\$21,097
\$23,649
\$203,413
\$19,091
\$46,729
\$163,689
\$759,640
\$583,757

Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
74	\$1,533,749	\$39,773	\$127
72	\$10,637,504	\$458,811	\$33
51	\$0	\$78,452	\$29
16	\$0	\$29,358	\$31
601	\$0	\$827,580	\$44
12	\$6,261,306	\$131,453	\$52
29	\$0	\$36,432	\$31
38	\$0	\$45,981	\$45
35	\$76,603	\$26,667	\$55
21	\$0	\$41,722	\$24
14	\$0	\$23,291	\$45
46	\$0	\$97,361	\$19
25	\$0	\$11,125	\$117
5	\$390,885	\$13,009	\$42
5	\$12,830,052	\$13,158	\$994
15	\$0	\$29,528	\$24
65	\$0	\$106,325	\$38
113	\$0	\$49,203	\$140
35	\$427,764	\$58,209	\$33
12	\$0	\$9,320	\$53
136	\$0	\$106,061	\$143
85	\$0	\$151,834	\$32
84	\$0	\$69,245	\$57
15	\$56,283	\$12,643	\$60
26	\$0	\$23,077	\$61
30	\$740,559	\$13,043	\$130
94	\$4,217,165	\$107,527	\$84
40	\$22,500	\$16,932	\$81
129	\$0	\$30,942	\$152
101	\$0	\$109,544	\$36
34	\$0	\$40,052	\$45
35	\$0	\$21,097	\$83
19	\$0	\$21,397	\$49
61	\$3,233,888	\$203,413	\$30
27	\$0	\$19,091	\$77
12	\$0	\$46,729	\$19
380	\$322,145	\$163,689	\$98
1,103	\$0	\$759,640	\$493
676	\$0	\$583,757	\$256

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Regeneron Pharmaceuticals, Inc. (MH#3)	MH	Back Office	3,714
Star Kay White, Inc.	MH	Manufacturing	112
USAI, LLC	MH	Manufacturing	119
McKesson Corporation	Multi-Reg	Distribution	176
Warby Parker, Inc.	Multi-Reg	Back Office	296
Orgill, Inc.	MV	Distribution	0
Tractor Supply Company	MV	Distribution	740
Trenton Technology Inc.	MV	Manufacturing	192
Agbotic, Inc.	NC	Agriculture	3
Paradox Brewery LLC	NC	Manufacturing	3
Schluter Systems, LP	NC	Manufacturing	239
SpencerARL New York, Inc.	NC	Manufacturing	42
ADP Technology Services, Inc.	NYC	Back Office	46
Business Insider, Inc.	NYC	Back Office	290
Compass Inc.	NYC	Back Office	273
Crye American, LLC	NYC	Manufacturing	71
Datadog, Inc.	NYC	Software Dev	66
Datadog, Inc. (2)	NYC	Software Dev	201
Etsy, Inc.	NYC	New Media	371
Five Rings LLC	NYC	Software Dev	60
Fresh Direct Holdings, Inc.	NYC	Distribution	1,949
Harry's Inc.	NYC	Back Office	139
HelloFresh	NYC	Back Office	163
KPMG LLP	NYC	Software Dev	4,314
Oscar Health Inc.	NYC	Back Office	340
Policygenius, Inc.	NYC	Back Office	98
Ryzac, Inc.	NYC	Software Dev	8
Salesforce.com, Inc.	NYC	Software Dev	717
Snap, Inc.	NYC	Software Dev	88
The Farmer's Dog	NYC	Back Office	38
TP ICAP Americas Holdings Inc.	NYC	Other	254
Vestwell Holdings, Inc.	NYC	Software Dev	14
View The Space, Inc.	NYC	Back Office	71
Vroom, Inc.	NYC	Back Office	56
Bandalier Inc.	ST	Back Office	0
Buckingham Manufacturing Company, Inc.	ST	Manufacturing	292
CMP Advanced Mechanical Solutions (NY) LLC	ST	Manufacturing	95
Dick's Merchandising & Supply Chain, Inc.	ST	Distribution	0
Engineering Manufacturing Technologies, LLC	ST	Manufacturing	117

Net New Jobs	Capital Investments
200	\$0
21	\$0
99	\$0
173	\$0
273	\$0
175	\$25,000,000
308	\$0
30	\$0
11	\$0
14	\$0
46	\$0
43	\$0
110	\$0
184	\$0
308	\$0
75	\$0
168	\$0
461	\$0
340	\$0
36	\$0
946	\$0
165	\$0
82	\$0
187	\$0
217	\$0
147	\$0
82	\$0
410	\$0
396	\$0
40	\$0
530	\$0
42	\$0
130	\$0
64	\$0
25	\$0
30	\$0
20	\$0
350	\$0
25	\$0

Max Tax Credits
\$320,513
\$42,241
\$98,879
\$123,785
\$448,209
\$920,707
\$440,210
\$55,556
\$35,000
\$27,273
\$67,317
\$32,331
\$187,626
\$422,547
\$340,050
\$104,704
\$220,280
\$587,458
\$649,847
\$160,764
\$1,949,796
\$160,923
\$102,500
\$247,722
\$613,206
\$287,864
\$66,993
\$653,907
\$595,668
\$47,592
\$1,562,500
\$73,503
\$284,375
\$77,693
\$8,112
\$27,778
\$78,947
\$483,142
\$69,716

Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
461	\$0	\$320,513	\$429
26	\$0	\$42,241	\$40
77	\$0	\$76,906	\$50
208	\$0	\$123,785	\$100
239	\$0	\$392,388	\$54
171	\$19,103,450	\$766,284	\$32
592	\$0	\$440,210	\$54
66	\$0	\$55,556	\$44
18	\$0	\$35,000	\$19
14	\$4,710,733	\$27,273	\$190
235	\$0	\$67,317	\$149
65	\$0	\$32,331	\$82
250	\$0	\$187,626	\$271
281	\$0	\$430,638	\$68
371	\$0	\$340,050	\$222
129	\$0	\$104,704	\$60
189	\$0	\$220,280	\$237
493	\$0	\$587,458	\$197
533	\$0	\$649,847	\$416
37	\$0	\$160,764	\$51
767	\$0	\$1,580,860	\$27
208	\$0	\$160,923	\$193
209	\$0	\$102,500	\$245
169	\$0	\$223,877	\$93
273	\$0	\$613,206	\$64
212	\$0	\$287,864	\$78
132	\$0	\$66,993	\$269
780	\$0	\$653,907	\$225
302	\$0	\$454,272	\$412
71	\$0	\$47,592	\$208
413	\$0	\$1,217,571	\$94
51	\$0	\$73,503	\$80
159	\$0	\$284,375	\$79
70	\$0	\$77,693	\$151
30	\$5,488	\$8,112	\$99
70	\$0	\$27,778	\$98
18	\$0	\$51,208	\$15
446	\$0	\$483,142	\$39
81	\$0	\$69,716	\$52

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Golden Artist Colors Inc.	ST	Manufacturing	151
Imperium3 New York, Inc.	ST	Manufacturing	0
Finger Food Products, Inc.	WNY	Manufacturing	16
Ingram Micro Inc.	WNY	Back Office	1,251
Mayer Bros. Apple Products, Inc.	WNY	Manufacturing	241
Moog, Inc.	WNY	Manufacturing	2,474
Nestle Purina PetCare Company	WNY	Manufacturing	354
Nestle Purina PetCare Company (2)	WNY	Manufacturing	404
New Buffalo Shirt Factory, Inc.	WNY	Manufacturing	4
Pine Pharmaceuticals LLC	WNY	Manufacturing	16
Pine Pharmaceuticals LLC (2)	WNY	Manufacturing	73
Rembrandt Quality Manufacturing Inc.	WNY	Manufacturing	0
Rich Products Corporation	WNY	Scientific R & D	650
Seal & Design, Inc.	WNY	Manufacturing	73
Steuben Foods Incorporated	WNY	Manufacturing	555
TMP Acquisitions, Inc.	WNY	Manufacturing	132
Wells Enterprises, Inc.	WNY	Manufacturing	498

Net New Jobs	Capital Investments
37	\$0
12	\$0
11	\$0
249	\$0
30	\$0
152	\$0
25	\$0
86	\$0
17	\$0
28	\$0
9	\$0
5	\$0
17	\$0
21	\$0
47	\$0
18	\$0
30	\$18,721,581

Max Tax Credits
\$52,113
\$19,007
\$18,415
\$801,656
\$53,191
\$921,551
\$168,893
\$101,400
\$15,625
\$63,348
\$17,945
\$10,000
\$215,168
\$42,951
\$74,906
\$60,000
\$473,354

Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
58	\$52,868	\$52,113	\$58
11	\$22,109,636	\$17,423	\$1,034
19	\$565,383	\$18,415	\$75
303	\$758,014	\$801,656	\$28
29	\$0	\$51,418	\$22
976	\$0	\$921,551	\$88
42	\$28,888,541	\$168,893	\$189
104	\$0	\$101,400	\$51
18	\$0	\$15,625	\$39
68	\$0	\$63,348	\$76
10	\$0	\$17,945	\$23
5	\$0	\$10,000	\$17
59	\$0	\$207,534	\$24
40	\$0	\$42,951	\$45
48	\$0	\$74,906	\$26
31	\$0	\$60,000	\$21
197	\$18,721,581	\$473,354	\$62

Sub-total, Job Growth Track 55,444 13,417 \$202,945,164 \$33,308,925 20,559 \$288,205,719 \$31,972,555

INVESTMENT TRACK

Ace Hardware Corporation	CD	Distribution	301
Beak & Skiff Holding Company, LLC	CNY	Manufacturing	58
EJ USA, Inc.	CNY	Manufacturing	80
Immediate Mailing Services, Inc.	CNY	Back Office	154
Rapid Response Monitoring Services, Inc.	CNY	Back Office	400
Caldwell Manufacturing North America LLC (1)	FL	Manufacturing	106
ComTec Solutions LLC	FL	Back Office	30
Durst Digital Print Corp. (1)	FL	Back Office	33
Germanow-Simon Corporation	FL	Manufacturing	77
D'Addario & Company, Inc. (2)	LI	Manufacturing	825
Atlas Air Worldwide Holdings, Inc.	MH	Back Office	466
Mediacom Communications Corporation	MH	Back Office	213
Johnson Lumber, LLC	NC	Manufacturing	27
GPS Services, Inc. (1)	NYC	Back Office	158
Wonton Food Inc.	NYC	Manufacturing	353

25	\$0
6	\$0
9	\$0
11	\$0
30	\$0
7	\$0
12	\$0
5	\$0
23	\$0
0	\$3,278,755
50	\$0
140	\$0
5	\$0
125	\$0
23	\$0

\$23,333
\$11,111
\$27,303
\$11,224
\$27,764
\$16,153
\$18,182
\$7,342
\$28,325
\$88,400
\$197,000
\$719,154
\$5,404
\$71,200
\$66,680

217	\$0	\$23,333	\$473
22	\$0	\$11,111	\$97
9	\$0	\$27,303	\$15
40	\$0	\$11,224	\$131
11	\$25,873,020	\$10,272	\$2,583
7	\$0	\$16,153	\$32
6	\$0	\$9,091	\$261
3	\$0	\$4,225	\$45
17	\$0	\$20,936	\$61
0	\$3,278,755	\$104,153	\$31
73	\$0	\$197,000	\$47
150	\$0	\$719,154	\$16
17	\$0	\$5,404	\$139
360	\$111,342	\$71,200	\$608
41	\$935,914	\$66,680	\$44

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Applicant Name	Region	Type of Business	Employment Base	Net New Jobs	Capital Investments	Max Tax Credits	Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
Granite Works, LLC	ST	Manufacturing	22	5	\$0	\$10,625	3	\$0	\$6,375	\$21
Tioga Hardwoods, Incorporated	ST	Manufacturing	38	6	\$0	\$16,981	1	\$0	\$1,986	\$15
ABC Companies, Inc., The	WNY	Back Office	105	49	\$0	\$28,739	10	\$0	\$5,865	\$72
Anderson Precision, Inc	WNY	Manufacturing	100	0	\$100,000	\$10,000	8	\$49,286	\$4,930	\$10
FedEx Trade Networks Transport and Brokerage, Inc.	WNY	Back Office	942	82	\$0	\$256,190	84	\$0	\$235,822	\$15
International Imaging Materials, Inc.	WNY	Manufacturing	371	0	\$3,260,305	\$65,206	0	\$3,260,305	\$65,206	\$50
Lactalis American Group, Inc.	WNY	Manufacturing	598	4	\$0	\$12,130	5	\$0	\$12,130	\$20
NY Power Group Holdings, Inc.	WNY	Manufacturing	70	14	\$0	\$60,897	31	\$0	\$60,897	\$31
Sub-total, Investment Track			5,527	631	\$6,639,060	\$1,779,343	1,115	\$33,508,622	\$1,690,450	
TOTAL			60,971	14,048	\$209,584,224	\$35,088,268	21,674	\$321,714,341	\$33,663,005	

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.